



HOW THE PROGRAM WORKS

Producers commit bushels to Grainland Coop for Fall 2019 Delivery AgResource markets the commited bushels within the pre-set window of time One contract of the averaged cash sales will be issued at the end of the pricing period.

BENEFITS TO THE PRODUCER

Allow a group of Professionals to market your grain

Take emotion out of grain marketing with a metered approach

Cash Contract - no need to manage your own futures account

PRICING WINDOW

<u>New Crop 2019</u> – new crop sales will be made vs December 2019 futures between **1/7/19** and **9/27/19**. These sales will be averaged into one master contract that will be signed by the producer at the completion of the pricing period.

MEET THE COMPANIES

AgResource Company is a research and advisory firm that specializes in Agricultural markets; they're not brokers or traders.

MLH Futures Trading, LLC is a full-service futures brokerage company specializing in agricultural futures and option products.



*** The program is offered for 8c per BUSHEL for Corn and Soybeans ***

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Meet the Team

It's not enough to know the news.

You need to trust the analysis.

We're not market prophets. We don't have a crystal ball. AgResource simply offers accurate research and unmatched understanding of global agricultural markets. For 20 years now, we've been the world's



leading agricultural advisory and research firm. We provide the news, research and analysis you need to be make informed decisions and increase profitability

Everything we do is backed by our own research and by partnerships with top experts from around the world. Unlike many news or advisory services, we're not brokers or traders. We keep you informed about what's happening, why it's happening, what's likely to happen next. All the decisions stay where they belong – with you. It's your farm; we're here to help you get the most out of it.

Dan Basse, President

Economist Dan Basse has been in the commodity business since 1979, providing research and insight around the globe. His counsel is sought out in 81 nations — by farmers, elevators, soy and corn processors, wheat millers, food companies, trading companies, importers, exporters meat packers and more. Dan was raised on a dairy/grain farm in Waukesha, Wisconsin and graduated from the University of Wisconsin, Madison in 1979 and has worked with Professional Farmers of America, Brock Associates and the ag research division of GNP Commodities in Chicago. In 1987, Mr. Basse founded AgResource Company to serve the needs of the US and world agricultural community. Mr. Basse is a member of Farm Foundation and the Commodity Market Council.

William I. Tierney, Jr. PhD

Dr. Tierney has been Chief Economist for AgResource Company since joining the firm in October 2011. He has over 32 years of experience working as a leading agricultural economist, primarily as a global crop market analyst. Positions that Bill has held include USDA's Principal Grains Economist; Professor in the Department of Ag Economics at Kansas State University; Exec VP for Research at a boutique commodity brokerage firm that serving mostly US ethanol plants; Head of North American Research for LMC International (an Oxford-based consulting firm); Senior Agricultural Analyst for Black River Asset Management – a commodity hedge fund operated by Cargill; General Manager of Doane Advisory Services; Senior agricultural advisor in Iraq while working for the US government. Bill is a graduate of Michigan State University and the University of Missouri. Bill is married and has three adult children.

Ben Buckner, Grains Analyst

Grains Analyst Ben Buckner has been with AgResource since 2008, specializing in grains market research, and has been in commodity markets analysis since 2005. Ben began his career with the Research department at the Iowa Grain Company in 2007.

Ben hails from Nashville, TN, and graduated from Transylvania University in Lexington, KY, with a degree in economics.

Nathan Losey, Grain and Livestock Analyst

Nathan Losey, Grain and Livestock Analyst, grew up on a family hog and grain farm in North Central Illinois. After college, he spent several years working on the family's farrow to finish hog operation before joining AgResource Company in 2005.

Nathan is a graduate from Western Illinois University with a bachelor's degree in agriculture business and a master's degree in economics.